



TOSHIBA

AUTHORIZED DEALER

December 10, 2004

Susan Speros
Speros, Inc.
2141 Rowland Ave
Savannah, GA 31404

Dear Susan,

One of Toshiba's greatest assets is its strong dealer network. As an Authorized Toshiba Dealer whose relationship with Toshiba spans a decade, you are very important to us. We recognize the key role you have played in helping our company become one of the top competitors in our industry.

A successful, ten year track record in the dynamic, fast-paced telecommunications arena is a significant achievement. On behalf of the Digital Systems Division of Toshiba America Information Systems, Inc., I want to personally congratulate you on your tenth anniversary as an Authorized Toshiba Dealer.

The past decade has brought its share of both challenges and rewards. We've introduced new products and have set an exciting goal of attaining 25% market share. Through it all, you have consistently demonstrated the kind of aggressive selling, keen understanding of customers and market, and skillful business savvy that are so important to our mutual long-term success.

Please share with your talented and dedicated staff our sincere thanks for ten years of outstanding performance. We are proud to be working with you and we look forward to scaling new heights together on our way to achieving 25%!

Sincerely,

A handwritten signature in black ink, appearing to read 'Michael Durance', written in a cursive style.

Michael Durance
Vice President and General Manager